



Pine Cliff Energy Ltd. is a public company actively engaged in the exploration, development and production of natural gas, crude oil and natural gas liquids. Pine Cliff's strategy is to provide above industry average returns in the near term for short-term investors and high rates of return for long-term investors. The company is continuing to look to acquire material asset positions to create core area(s) of production with controlled infrastructure and drilling inventories.

## 5 REASONS TO BUY



- 1** Natural gas prices in early stages of a strong natural gas bull market
- 2** PNE has one of the industry's highest adjusted funds flow sensitivities to natural gas pricing
- 3** PNE's long-life, low-risk assets provide one of the lowest decline rates in the oil & gas sector
- 4** Strong inside ownership, access to capital, ALL long term debt is held by largest equity holders
- 5** Capital markets outreach program commenced

## FOCUS ON PER SHARE VALUE



### Predictable Cash Flow Model

Low decline and low capital efficiencies form the foundation for a sustainable "cash flow" model resulting in positive cash flow in 28 of the last 33 quarters

### Significant Insider Ownership

Interests aligned with shareholders to build per share value

### Access to Capital

Eight financings completed since Nov. 2012, the most recent being the equity financings in May 2019

### Strategic Balance Sheet Focus

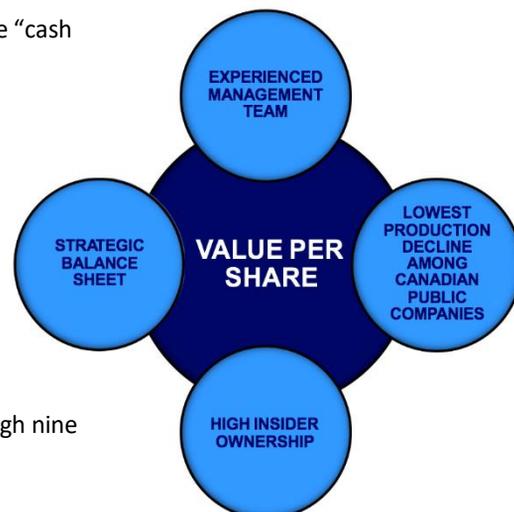
Long-term debtholders that are significant equity holders with no debt due before July, 2022 and the majority not due until December 2024

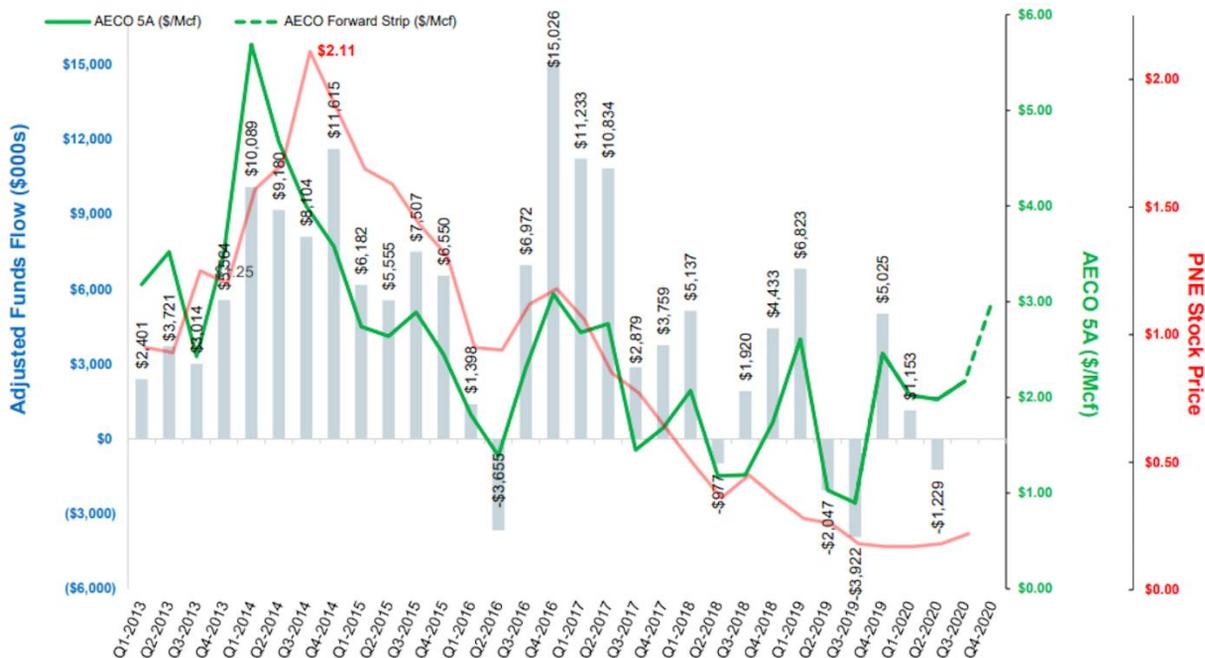
### Disciplined Growth Track Record

Decades of transaction execution experience has guided the company through nine acquisitions and growth from 100 Boe/d to approx. 18,750 Boe/d

### Growing Drilling Inventory

Strategic acquisitions and 2018 and 2019 drilling success is forming the base of a high return drilling inventory to replace production



**WHAT WE HAVE BUILT**


PNE generated positive funds flow in 28 of the past 33 quarters and has a stock price that has been historically correlated with AECO pricing

**CORPORATE SNAPSHOT**
**Share Overview (TSX: PNE)**
*Price as of September 8, 2020*

<b>Issued &amp; Outstanding</b>	<b>335.3 million</b>
Share Price	\$0.21
Market Cap	\$70.4 million
Average Daily Volume	0.36 million
Insider Ownership	10.54% (13.82 fully)
Cash Balance (June 30, 2020)	\$3.8 million
Debt (Long-term)	\$61.0 million

**ANALYST COVERAGE**

**Haywood Securities Inc, Canaccord Genuity  
Stifel First Energy, Desjardins Capital Markets  
Cormark Securities Inc., Peters & Co.**

**LEADERSHIP TEAM**
**Philip Hodge, President & Chief Executive Officer**


Mr. Hodge joined Pine Cliff in January 2012 as President, Chief Executive Officer & Director. Prior to Pine Cliff, Mr. Hodge held the positions of Vice President, Business Development and Vice President Acquisitions and Divestments at Penn West Exploration, one of the largest conventional oil and natural gas producers in North America. Mr. Hodge was a Managing Director at Mackie Research Capital Corporation and J.F. Mackie & Co., Vice-President, General Counsel and Director of Westport Innovations Inc. and President of Westport's China Division and a partner at Bennett Jones LLP.

**George Fink, Chairman & Director**


In addition to Pine Cliff Energy, Mr. Fink is also the Chief Executive Officer and Chairman of the Board of Bonterra Energy Corp. Mr. Fink sits on the Board of Directors of the Explorers and Producers Association of Canada (EPAC) and has formerly served on the Board of Governors of the Canadian Association of Petroleum Producers (CAPP). Mr. Fink's career spans 40 years, primarily in the oil and gas industry. After articling with Ernst & Young and obtaining the Chartered Accountant designation, Mr. Fink worked for Shaw Pipe Industries, Ranger Oil and Comstate Resources before starting Bonterra Corporation (a spinoff from Comstate).

Certain statements contained in this fact sheet include statements which are not historical facts, and such statements of our beliefs, intentions and expectations about development, results and events which will or may occur in the future, constitute "forward-looking information" within the meaning of applicable Canadian securities legislation and are based on certain assumptions and analysis made by Pine Cliff Energy ("Pine Cliff" or the "Company") derived from its experience and perceptions. In particular, this fact sheet contains statements regarding: the potential growth opportunities and benefits on Pine Cliff's assets; the strategy of the Company and the ability of the Company to execute on this strategy; expected cash/adjusted funds flow; oil and natural gas prices and demand; cash flow / adjusted funds flow leverage to natural gas prices; expansion and growth of the business and operations; and other such matters. As such, many factors could cause the performance or achievement of Pine Cliff to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements. Because of the risks, uncertainties and assumptions contained herein, readers should not place undue reliance on these forward-looking statements.

Actual results, performance or achievements could differ materially from those expressed in, or implied by, this forward-looking information and, accordingly, no assurance can be given that any of the events anticipated by the forward-looking information will transpire or occur, or if any of them do so, what benefits will be derived therefrom. Except as required by law, Pine Cliff disclaims any intention or obligation to update or revise any forward-looking information, whether as a result of new information, future events or otherwise. The forward-looking information contained herein is expressly qualified by this cautionary statement. This fact sheet contains the term barrels of oil equivalent ("Boe") which has been calculated on the basis of six thousand cubic feet equivalent ("Mcf") of gas to one barrel of oil. This conversion ratio is based on energy equivalence primarily at the burner tip and does not represent a value equivalency at the wellhead. The term Boe may be misleading, particularly if used in isolation. By naming the analysts, Pine Cliff does not imply endorsement of or agreement with any information, conclusions or recommendations provided in their reports.

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